

Fractional Learning Strategist

Your partner in creating and executing your organization's learning strategy.



What Is a Fractional Learning Strategist?





A thought partner to you on aligning your talent and learning strategies with the overarching business strategy



A sounding board for creating positive disruption in the way learning happens in your organization



A collaborator to help you guide change in your learning organization



A coach to provide strategic insights and practical advice



An innovation partner to build new models for the design and delivery of learning



A colleague who has sat in your seat and wrestled with the same decisions you are wrestling with

This Is Not New



Fractional specialist exist in:



Finance



HR



Marketing



IJΤ

Why not learning and talent development?

A Fractional Learning Strategist provides support and expertise centered on:



Closing performance gaps.



Optimizing resources.



Meeting & exceeding business goals by developing, engaging, and retaining your workforce.



Admit It, You Are Curious...

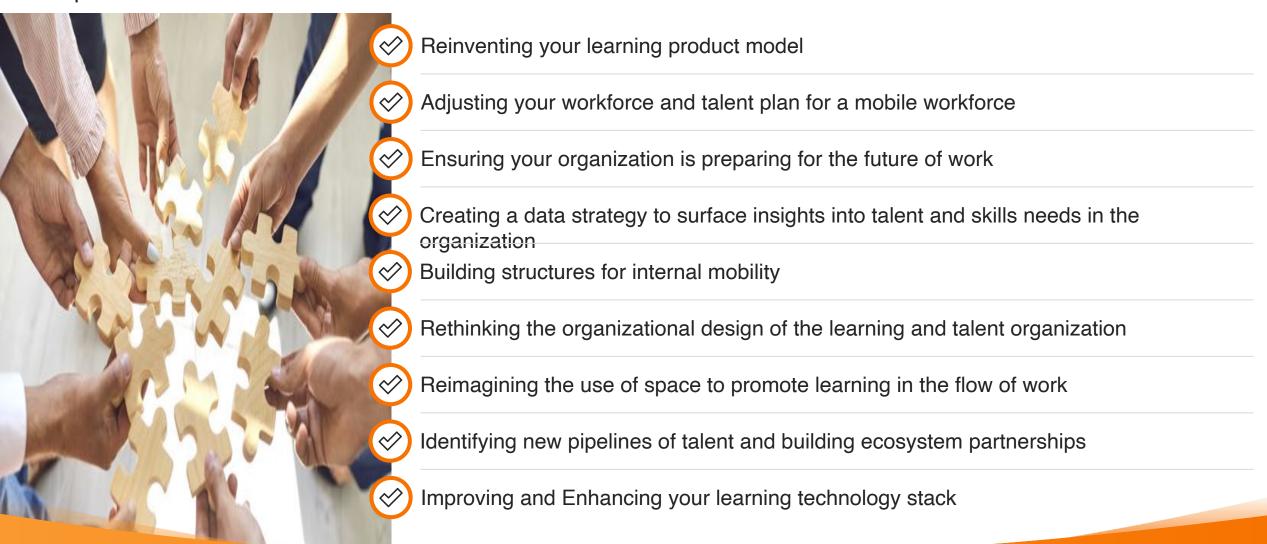
What Can a Fractional Learning Strategist Help You With?

© 2021 Well earn

What Are the Existential Learning Challenges You Are Grappling With?

 $\frac{\mathsf{W}}{\mathsf{L}}$

We partner on the BHAG moments in a VUCA world



© 2021 Well earn

WIIFU

What's in It for You!

$\frac{\mathsf{W}}{\mathsf{I}}$

What we do



Increase your advantage by aligning the 3 p's:

- Purpose
- People
- Process



Maximize your investment in technology & people ensuring they work together efficiently & effectively



Minimize the distance & time barriers for your remote work force.



You have a partner to think, strategize, and optimize your workforce focused on agility and peak performance.



How Does This Process Work?

Our Engagement Model Is Centered on You and Your Organization

Our Work Focuses on the Building Blocks of a Learning Ecosystem

We start with the end in mind



What is business success?



How is that success measured?



What is the organization's plan for arowth?



What are the risks/opportunities the organization faces in achieving that plan?



What talent does the organization need to meet their plan?

How can that talent be built – internally, externally, both?



How does the current learning ecosystem need to change in order to support the growth plan of the organization?

Building Blocks of a Learning Ecosystem Strategy Reusability Microlearning Curation Gamification Content Simulation Delivery ILT vILT eLearning On-demand · Just in time · Context driven Measureme **People Process** Communities **Business Impact** nt & Predictive Mentorina Analytics Prescriptive Peer · Machine Learning Formal AI Culture · Social & Collaborative Personalized Methods Interoperability **Technolog** SAM Technical Aaile Semantic Cross-domain Human UX · Platforms / Systems PMI Portals • 60 · LCMS **Tools & Enablers** IMS Governance · Social / Collaborative Standards Pathways Templates Video Authoring **Business** Strategy

Source: Phil Antonelli

Virtual Meeting

Enterprise Business

EPSS

Learning Strategy Focused on Results

 $\frac{\mathsf{W}}{\mathsf{I}}$

We Ensure Your Learning Strategy and Your Business Outcomes Are Aligned



Establishing the Foundation

- New Hire Training Programs
- Onboarding Processes
- Optimized Internal and External Talent Pipelines

Professional Development

- Articulated Career Pathways
- Learning Paths for identified pathways
- Ecosystem of educational and learning partners to deliver professional development

Performance Support

- Moment of Need Learning
- Direct Impact to Business

Data Driven **Decision Making**

- Individual performance
- Group Performance
- Enterprise Performance

Our Services Are Designed to Meet Your Budget and Moments of Need

W
L

Bronze	Silver	Gold
 Discovery Discovery survey/prework Discovery meetings (1-4 days) live or virtual Small focus sessions 	Everything in bronze, plus:	Everything in silver, plus:
Analysis & Recommendations Report development Draft report review Roadmap plan	 Partner Planning Meet quarterly with team to monitor current plan & begin review and assessment process. 	 Talent Pipeline Work with leadership teams to develop career paths for internal talent development
Strategic Plan with Implementation Options • Presentation of Final Plan	 Cross Training Cross training opportunities with L&D team on tools and techniques 	 Talent Development Management of the learning ecosystem with third party content providers and educational institutions to support career pathways
3 – 4 Months	12 – 18 months	18 – 36 months

2021 WeLearn

Contact us for costs!